



NEWS RELEASE

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**Glasgow to Bangalore: Quality Travels says
Top Entrepreneur**

UK India Business Council Summit hears how innovation and high standards are allowing a British company to help develop the life sciences sector in India

The UK-based founder of one of the fastest-growing life sciences companies will today tell a major summit in London that innovation and setting the highest standards are key to competing in one of the world's fastest-growing marketplaces.

Dr Rabinder Buttar, founder, President and CEO of ClinTec International, is to tell a conference attended by the UK Business Secretary and the President of India, that the subcontinent is a hugely rewarding place for life sciences to operate – as long as they do not cut corners. In an address to the UK India Business Council Summit, Dr Buttar will also explain how setting the highest standards has led to the extraordinary expansion of ClinTec's operations in India:

"ClinTec International was the first international CRO to set up in India back in 2002 to manage clinical trials on behalf of companies developing new medicines and treatments. In the last year alone, ClinTec India has doubled in size and we are now offering the biggest mix of services – from running trials to data management and medical writing – of any of our operations which span almost 40 different countries."

But Dr Buttar is adamant that you cannot just sweep in and set up business in India without also investing time, effort and money in knowledge and skills.

"With its highly educated workforce, use of the English language and increasing demand for affordable medicines and treatments, India is fast becoming a global clinical research hub. But for locally sourced research and results to be taken seriously there really needs to be a harmonisation of clinical research standards, more equitable standards of training as well as, crucially, the ability to properly train the numbers of staff required for the Indian industry to have a sustainable future," adds Dr Buttar.

"Training is therefore also high on the ClinTec agenda. We have already seen over 700 graduates pass through our own global Academy of Clinical Excellence (ACE) in Bangalore. Our courses meet internationally-recognised standards and the scheme has proved to be such a success that we now plan to roll the model out in other ClinTec territories.

"ClinTec has been at the vanguard of efforts to open up the life sciences and research and development sectors in India. We have found that the mix of a highly trained local workforce and our experience of working to exacting global standards, has served us well. India's economy is growing fast. I would encourage any



entrepreneur to look seriously at investing in India – if they're willing to do it properly and for the long-term."

Notes to Editors

UK India Business Council Summit: Partnership in Action, takes place at Lancaster House in London throughout today (29 October). Speakers include Rt Hon Lord Mandelson, *UK Government, Secretary of State for Business, Innovation & Skills* and Pratibha Devisingh Patil, *President of the Republic of India*.

About ClinTec International

ClinTec International is a global contract clinical research organisation, which was established in 1997 by Dr Rabinder Buttar, the company's President and CEO. ClinTec International has a presence in almost 40 developed and emerging countries, covering Western Europe, Central & Eastern Europe, the Middle East and North Africa, Central and South Africa, Latin America, India and the US.

In addition to ClinTec International's vast expertise in oncology, the organisation has also conducted over 150 clinical trials in other therapeutic areas including anti-infectives, cardiology, dermatology, gastroenterology, neurology, respiratory medicine and rheumatology. ClinTec International excels in conducting clinical studies in diverse geographical locations, supported by a team of world-class project managers and clinical research associates. ClinTec International's 'fast, flexible and focused' approach to clinical research ensures an added advantage to the drug development process. The organisation's range of services includes Clinical Monitoring and Project Management, Regulatory Affairs, Medical Writing, Data Management and Biostatistics, Global Clinical Resourcing, Quality Assurance, Drug Development Consultancy and Clinical Training courses.

Recognition for Dr Rabinder Buttar and ClinTec International:

- Female Business Person of the Year, Scottish Minority Ethnic Achievement Awards (June 2009)
- Finalist: Entrepreneur of the Year, National Business Awards for Scotland, (April 2009)
- Finalist: Ernst & Young Entrepreneur of the Year, Scotland (April 2009)
- Inclusion in Real Business' list of Britain's 100 Most Entrepreneurial Women (March 2009)
- Scots Businesswoman of the Year, *Evening Times* Scotswoman of the Year Awards, (Jan 2009)
- Business & Commerce Award at the Lloyds TSB Jewel Awards 2008 (April 2008)
- Entrepreneur of the Year, Scottish Asian Business Awards 2007 (Nov 2007)

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